



**COMMON GROUND
WEBINAR SERIES**

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KEY TAKEAWAYS DOCUMENT



**Project
Management
Institute.**

Common Ground Webinar Series

Theme: Life skills/Professional development

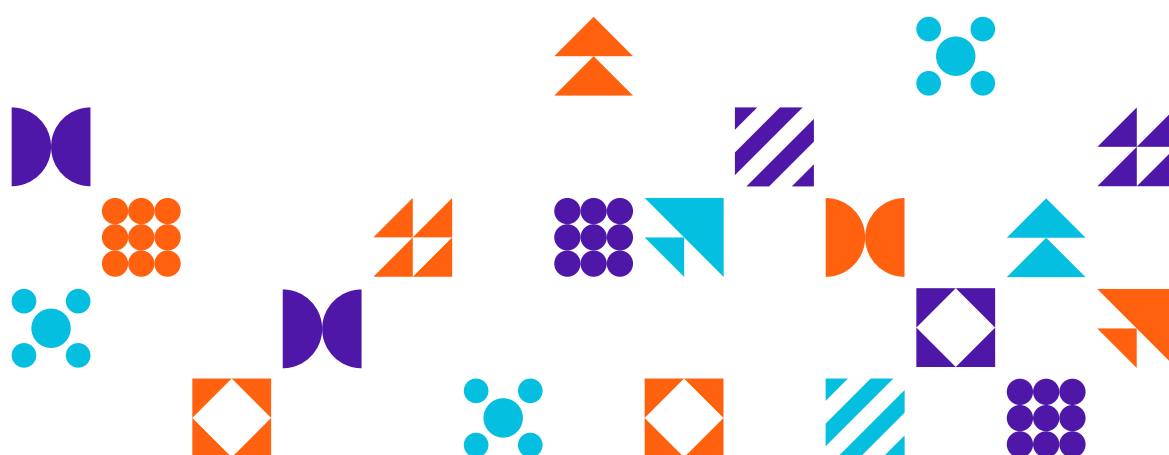
SEASON 1 | EPISODE 2

FEATURED SPEAKER



Sujan Roy

Head of International Business
Passenger Vehicles, Tata Motors



Session: **A primer to career success and fulfilment in difficult times**



Sujan Roy, head of international business – passenger vehicles, Tata Motors, is a seasoned products, sales, and marketing professional from the automotive industry. He has nearly three decades of experience in India and abroad, having served some of the biggest names in the industry besides Tata Motors, such as Volkswagen, Honda, Mahindra, Mercedes, and Lexus. Mr. Roy is a two-time national finalist in humorous speeches and an award winning writer.

Summary

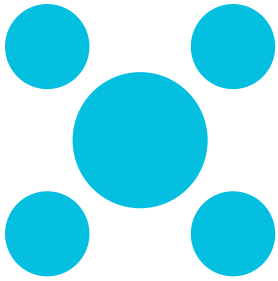
In the popular Hindi movie of 2019, *Gully Boy*, the title of a rap song, *Apna Time Ayega* (my time will come), became the movie's signature line. It aptly conveyed the protagonist's resilience in the midst of struggles. Sujan Roy used this line to capture the theme of his talk, which was about experiences that shaped his professional life.

Mr. Roy drew out “13 nuggets of wisdom” from his life that could help project managers overcome challenges and find satisfaction in their careers. He looked for inspiration in real-life examples, personal experiences, and fictional accounts, and presented them in the form of relatable stories. Each story held a value to help professionals understand how to give more to their organizations, attain career growth, and remain a vital asset during the current crisis.

Key takeaways:

- Focus on your self-worth; shape and present yourself in such a way that enhances your value.
- Stay hungry and determined to succeed despite all odds.
- Prioritize tasks and align your work to your manager's expectations.





- Stay focused on your goals regardless of the challenges around you.
- Develop a sense of ownership in your company and job; a strong connection with your organization will lead to fulfilment at work.
- Become a Gurkha; you are bigger than any challenges.
- Step out of your comfort zone; that is where growth occurs.
- Bring out the inner child in you; know that there is no limit to your potential.
- Be courteous and write 'thank you' notes.
- Read more to expand your knowledge.
- Spend time to look after your appearance; dress professionally.
- Learn to speak well.
- Embrace the art of saying 'no.'
- Luck is not all chance; how you respond when luck appears makes all the difference.

Write down each of your dreams, visualize them, and go back to them every now and then.

